

GAM Managed Fund Solutions Reasons Why

H2 2020

Marketing material for professional investors only.

This document lists some suggested reasons why the **GAM Managed Fund Solutions (GMFS)** may be suitable for your clients. Please note that this document does not intend to give advice. Any statements used in the recommendation of the GMFS should conform with your own compliance policies. The information is solely product-related and does not take into account any personal circumstances and **does not qualify as general or personal investment advice**. In particular, the information does not constitute a specific legal offer for the purchase or sale of financial instruments.



About GAM

GAM Investments is one of the world's leading independent, pure-play asset managers. It provides active investment solutions and products for institutions, financial intermediaries and private investors.

GAM employs around 750 people in 14 countries with investment centres in London, Cambridge, Zurich, Hong Kong, New York, Lugano and Milan. The investment managers are supported by an extensive global distribution network.

Headquartered in Zurich, GAM is listed on the SIX Swiss Exchange and the Group has assets under management of GBP 101.9 billion**.

GAM Managed Fund Solutions – Key Facts

- 1 Five volatility-targeted models** covering a range of risk/return profiles, from capital preservation to full equity market participation.
- 2** By investing across five major asset classes, we have the **flexibility** to provide solutions that **match clients' needs**, be they straightforward or sophisticated.
- 3** In order to achieve the appropriate **balance between capital preservation and capital appreciation**, within clearly defined risk and return objectives, we follow a **rigorous investment process**.
- 4 Risk management** is embedded throughout, from aiming to select the best managers to establishing our asset allocation views and building portfolio.
- 5** Our five model portfolio strategies can be accessed in a **simple unitised structure**.

5
Actively managed,
risk-rated portfolios

7+ years'
track
record
of the MFS portfolios

£\$€ +
different currency options
available

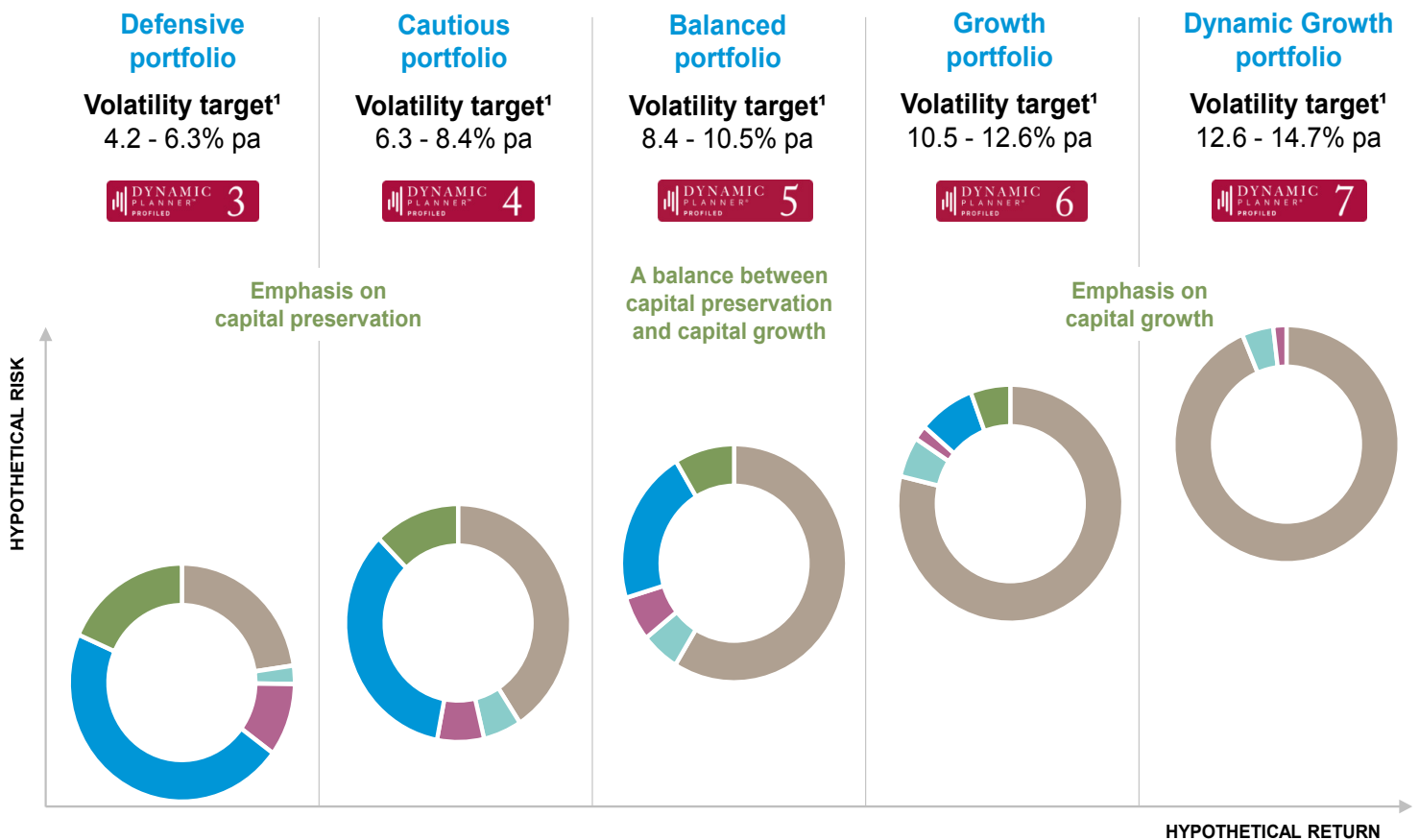
* Defaqto 5 Diamond Rating applies to our GAM Managed Fund Solutions only. Defaqto is an independent financial information business and ratings should not be taken as recommendation.

** Source: GAM. Data as at 30 June 2020.

GAM's Managed Fund Solutions

When your clients invest with GAM, they can choose from five different multi asset, multi manager portfolios, scaled to meet various risk tolerances. The one they pick will depend on the amount of risk they are willing to take – and the potential returns they are seeking.

Each of these portfolios may contain up to five different asset classes. Different assets entail different levels of risk and return, so their proportions differ in each portfolio. That way, you can choose a portfolio that strikes the right balance between safeguarding your original investment and helping it to grow.



Source GAM. ¹There is no guarantee that targets will be achieved. The mentioned financial instruments are provided for illustrative purposes only and shall not be considered as a direct offering, investment recommendation or investment advice. Allocations and holdings are subject to change.

“

We create fully diversified portfolios that combine GAM's expertise in asset allocation, fund manager research, and active investment management. We then scale these portfolios to various risk levels to offer clients the most suitable investment products.”

Charles Hepworth
Investment Director

Investment process

Investors will want to strike the right balance between safeguarding their money and growing their capital. At GAM, we've developed a rigorous investment process that's designed to maintain that balance.



THE GLOBAL FUND UNIVERSE

Over 1 million different securities across 120 countries globally.
More than 50,000 different mutual funds.



ASSET ALLOCATION

Led by the Asset Allocation Committee (AAC).
Driven by three investment professionals.



FUND RESEARCH

Approx. 350 managers interviewed and reviewed annually.
Over 10,000 active funds on our horizon.



PORTFOLIO CONSTRUCTION

With Charles Hepworth, Investment Director, navigating the global fund universe.
USD 1.4 billion AUM**.

There are more than
50,000 funds
in the investment universe*

135 fully researched
funds on GAM's watchlist*

~25 funds invested in
GAM Managed Fund Solutions*

Source: GAM, ICI. *Fund research data as at 30 September 2019. **Multi asset AUM as at 30 June 2020.

What approach do we take to investing?

Active management

GAM's investment specialists are active managers, meaning they continuously seek out investment opportunities, while trying to minimise the risk of losses.

This active approach is designed to help you achieve your particular investment goals. It differs from passive management, where the goal is simply to match the performance of a particular market or index.

Actively managed funds can cost more than passively managed ones. The reason is that you're paying for someone to handpick your investments, while mitigating the chance of losses as global markets change and develop.

Active asset allocation

In any portfolio, it is wise to include a variety of assets (stocks, bonds, cash etc). This is because different assets can involve different levels of risk, and they may also perform differently at different times. A mix of assets may therefore increase the potential for returns, while reducing the possibility of losses.

At GAM, we don't see allocating assets in a portfolio as a one-off task. Instead, we continually assess and adjust the proportions of assets our clients hold. That way, we can help them take advantage of short-term opportunities with a view to meeting their long-term investment goals.

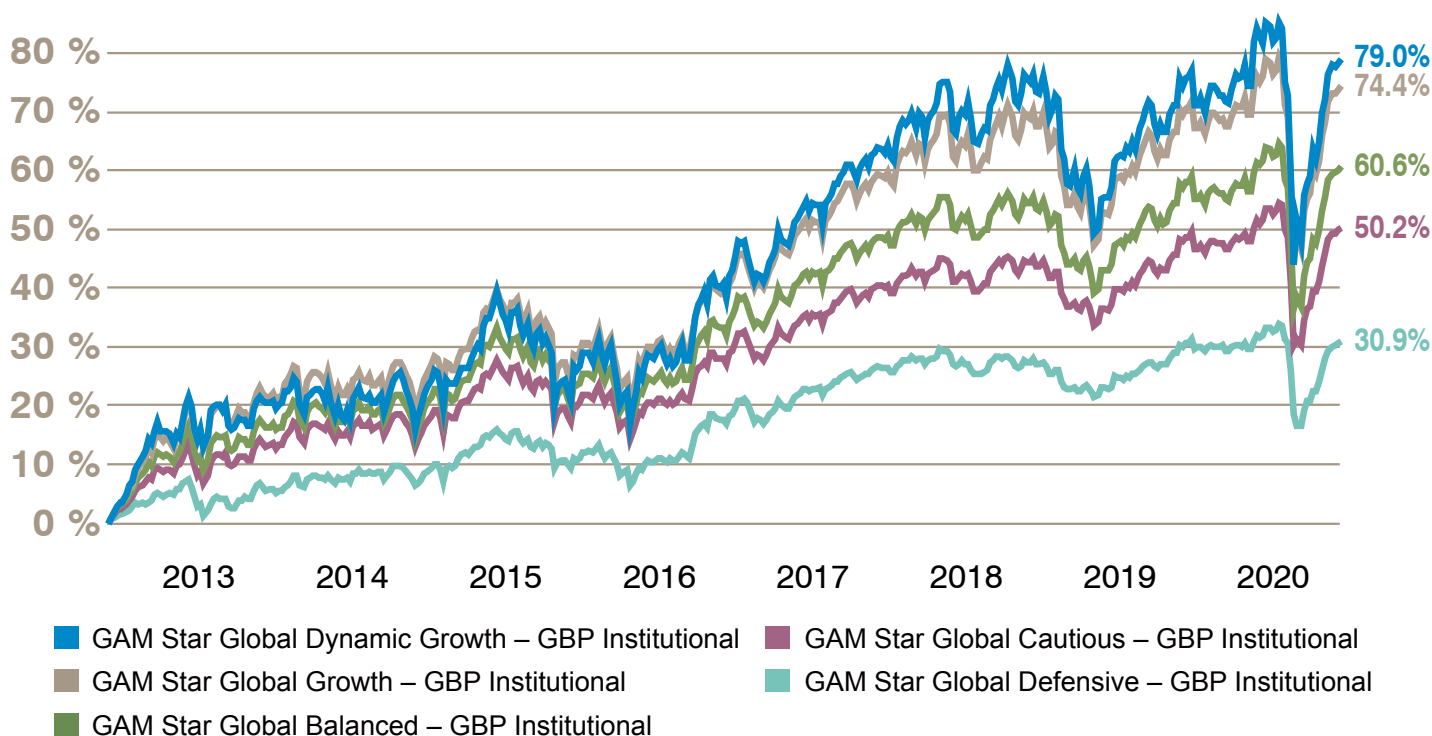
Active fund manager selection

For GAM Managed Fund Solutions' multi asset strategies, we don't invest your money directly in stocks, bonds and other investments. Instead, we seek out the best investment managers in the world and build portfolios out of their funds.

Doing so allows us to draw on the expertise of people with proven investment skills and first-hand knowledge of particular markets. As a result, they can respond quickly to developments and seek out the best opportunities to grow your money.

GAM Managed Funds performance

Performance from 21 November 2012* to 30 June 2020



*21 Nov 2012 is the date when the last of GAM's model portfolios, GAM Star Global Dynamic Growth, was launched. Source: GAM. The full legal names of the funds mentioned above are: GAM Star Fund plc. - GAM Star Global Defensive, GAM Star Global Cautious, GAM Star Global Balanced, GAM Star Global Growth, GAM Star Global Dynamic Growth.

Past performance is not an indicator of future performance and current or future trends. The performance is net of commissions, fees and other charges.

Portfolios are available in numerous currencies and jurisdictions, and are easily accessible via daily-dealing, Ireland-domiciled UCITS funds. Please contact us to discuss your clients' requirements.

Contact us



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For more information, please visit www.gam.com

Please read the legal information on the following pages.

For more information, please visit www.gam.com

Important legal information

Risks

Capital at risk: All financial investments involve an element of risk. Therefore, the value of the investment and the income from it will vary and the initial investment amount cannot be guaranteed.

Counterparty risk / derivatives: If a counterparty to a financial derivative contract were to default, the value of the contract, the cost to replace it and any cash or securities held by the counterparty to facilitate it, may be lost.

Leverage Risk: Derivatives may multiply the exposure to underlying assets and expose the Fund to the risk of substantial losses.

Credit risk / debt securities: Bonds may be subject to significant fluctuations in value. Bonds are subject to credit risk and interest rate risk.

Credit risk / non-investment grade: Non-investment grade securities, which will generally pay higher yields than more highly rated securities, will be subject to greater market and credit risk, affecting the performance of the Fund.

Credit risk / structured products: Should the counterparty to a structured note default, the value of those structured notes may be nil.

Interest Rate Risk: A rise or fall in interest rates causes fluctuations in the value of fixed income securities, which may result in a decline or an increase in the value of such investments.

Currency Risk: The value of investments in assets that are denominated in currencies other than the base currency will be affected by changes in the relevant exchange rates which may cause a decline.

Currency Risk [non base currency share class]: Non-base currency share classes may or may not be hedged to the base currency of the Fund. Changes in exchange rates will have an impact on the value of shares in the Fund which are not denominated in the base currency. Where hedging strategies are employed, they may not be fully effective.

Market Risk / Emerging Markets: Emerging markets will generally be subject to greater political, market, counterparty and operational risks.

Equity: Investments in equities (directly or indirectly via derivatives) may be subject to significant fluctuations in value.

Operational risk / third parties: Investments in other funds have direct and indirect dependence on other service providers. The Fund may suffer disruption or loss in the event of their failure.

Liquidity Risk (Fund of Funds): Investments in other funds are subject to the liquidity of those underlying funds. If underlying funds suspend or defer payment of redemption proceeds, the Fund's ability to meet redemption requests may also be affected.

Brexit Risk: The regulatory regime to which certain of the Investment Managers are subject to in the UK could be materially and adversely affected. The decision to leave the EU could also result in substantial volatility in foreign exchange markets and a sustained period of uncertainty for the UK, the EU and the global markets in general.

Source: GAM, unless otherwise stated. (Where applicable and, unless otherwise noted, performance is shown net of fees, on a NAV to NAV basis). GAM has not independently verified the information from other sources and GAM gives no assurance, expressed or implied, as to whether such information is accurate, true or complete.

This material is confidential and intended solely for the use of the person, persons or entities with nationality of or respectively with their residence, domicile or registered office in a State or Country in which such distribution, publication, making available or use is not contrary to laws or other regulations, and may not be reproduced, copied or given, in whole or in part, to any other person. It is aimed at sophisticated, professional, eligible, institutional and/or qualified investors/ intermediaries appointed by GAM who have the knowledge and financial sophistication to understand and bear the risks associated with the investments described.

Nothing contained herein constitutes investment, legal, tax or other advice, nor is it to be solely relied on in making an investment or other decision. This document qualifies as marketing material.

The views expressed herein are those of the manager at the time and are subject to change. The price of shares may go down as well as up and the price will depend on fluctuations in financial markets outside GAM's control. As a result an investor may not get back the amount invested. Past performance is not indicative of future performance and reference to a security is not a recommendation to buy or sell that security.

This is not an invitation to invest in any GAM product or strategy. Investments should only be made after a thorough reading of the current prospectus, offering memorandum, the Key Investor Information Document "KIID", the articles of association and the current annual and semi-annual reports (the "legal documents"), as well as after consulting an independent finance and tax specialist. The legal documents can be obtained in hard copy and free of charge from the addresses indicated below.

Some of the sub-funds may not be registered for sale in all jurisdictions. Therefore, no active marketing must be carried out for them. Subscriptions will only be received and shares or units issued on the basis of the current fund prospectus.

Shares of the fund have not been registered under the US Securities Act of 1933, as amended (the "Securities Act") and the fund is not registered under the US Investment Company Act of 1940, as amended (the "Company Act"). Accordingly, such shares may not be offered, sold or distributed in the United States or to US persons unless an exemption from registration under the Securities Act and the Company Act is available. In addition, certain GAM products are closed to all US investors.

This material/presentation mentions one or several sub-funds of GAM Star Fund p.l.c., registered office at George's Court, 54-62 Townsend Street, Dublin 2, Ireland, an umbrella investment company with variable capital and segregated liability between the sub-funds, incorporated under the laws of Ireland and authorised by the Central Bank of Ireland (CBI) as a UCITS Fund in accordance with the Directive 2009/65/EC. Management Company is GAM Fund Management Limited, George's Court, 54-62 Townsend Street, Dublin 2, Ireland.

SWITZERLAND: The legal documents in German can be obtained free of charge, from the Swiss Representative: GAM Investment Management (Switzerland) Ltd., Hardstrasse 201, CH - 8005 Zurich or on the internet at www.gam.com. Paying Agent is State Street Bank International GmbH, Munich, Zurich Branch, Beethovenstrasse 19, CH-8027 Zurich. FINLAND: The English version of the prospectus and the Finnish version of the KIID can be obtained, free of charge, on the internet at www.gam.com. IRELAND: The legal documents in English can be obtained free of charge from the Management Company GAM Fund Management Limited, George's Court, 54-62 Townsend Street, Dublin 2 or on the internet at www.gam.com. LUXEMBOURG: The legal documents in English can be obtained free of charge, from the Paying Agent in Luxembourg J.P. Morgan Bank Luxembourg S.A., 6, route de Trèves, L 2633, Senningerberg or on the internet at www.gam.com. NETHERLANDS: The English version of the prospectus and the Dutch version of the KIID can be obtained free of charge on the internet at www.gam.com. NORWAY: The English version of the prospectus and the Norwegian version of the KIID can be obtained, free of charge, on the internet at www.gam.com. SWEDEN: The English version of the prospectus and the Swedish version of the KIID can be obtained free of charge from the Paying Agent MFEX Mutual Funds Exchange AB, Linnégatan 9-11, SE-114 47 Stockholm or on the internet at www.gam.com. UK: As far as UCITS described herein are recognised schemes under section 264 of the Financial Services and Markets Act 2000: Copies of the legal documents can be obtained in English, free of charge, from the Facilities Agent GAM Sterling Management Limited, 8 Finsbury Circus, London EC2M 7GB (authorised and regulated by the FCA) or on the internet at www.gam.com. Investments in the funds are not protected by the Financial Services Compensation Scheme. HONG KONG: In Hong Kong, this material is restricted to professional investors (as defined in the Securities and Futures Ordinance (Cap 571)) only. JAPAN: In Japan, the funds mentioned herein are not registered for public sale or private placement (except for some of the funds, if applicable) pursuant to the Law on Investment Trusts and Investment Companies and shall not be disclosed publicly pursuant to the Financial Instruments and Exchange Law (the "FIEL"). Therefore, none of the Shares of the funds mentioned herein may be solicited in Japan or to residents in Japan. This material is intended for circulation to professional, institutional and/or qualified investors only. Any person in receipt of this material is not allowed to distribute it to residents in Japan nor communicate to residents in Japan about the funds mentioned herein. SINGAPORE: In Singapore, this material is limited to institutional investors (as defined in the Securities and Futures Act (Cap.289)) ('SFA') only and does not constitute to an offer to subscribe for shares in any of the funds mentioned herein. Within the UK, this material has been issued and approved by GAM London Ltd, 8 Finsbury Circus, London EC2M 7GB, authorised and regulated by the Financial Conduct Authority.